



INSTITUTE OF THE
MOTOR INDUSTRY
Driving the industry since 1920

Your business survival guide: a webinar for independent garages, bodyshops and MOT centres

Will be starting in a few minutes



Agenda

- Introductions by James Scoltock – Editor, MotorPro Magazine
- Interpretation of government guidelines (Steve Nash)
- Independent businesses and MOT (Andy Savva)
- The challenges facing the body bodyshop sector (Dean Lander)
- Training and assessment reboot (Steve Scofield)
- Q&A
- Finish

Panellists



Steve Nash FIMI

CEO – IMI



Steve Scofield FIMI

Head of Business
Development - IMI



Andy Savva FIMI

The Garage Inspector



Dean Lander FIMI

Head of Repair Sector
Services –Thatcham
Research

Interpretation of government guidelines (Steve Nash, The IMI)

- Further opening up of the service & repair sector
- Implications for sales operations
- Updates to furlough arrangements
- Social distancing at work & the common-sense approach (Back to work guide from trade associations pending)

Independent businesses and MOT (Andy Savva, The Garage Inspector)

- Don't Panic
- Seeking help from your professional network – solicitors, accountants, trade associations etc
- Automotive support group on Facebook
- What your business needs to consider – business plans, marketing, revenue retention
- MOT Extension approach



The challenges facing bodyshops & Independent businesses (Dean Lander, Thatcham)

- BS 10125 compliance
- The need to support apprentices
- Bodyshop work volume in the coming months

Training and assessment reboot (Steve Scofield, The IMI)

- Planning for training and assessment
- The learning environment
- Staying competent in difficult times

Q&A

- Please submit your questions through the Q&A box at the bottom of your screen



Useful links

- Thatcham research resource

<https://www.theimi.org.uk/landing/covid-19/news.php>

- Government Info

<https://www.gov.uk/coronavirus>

- Further recourses

www.thegarageinspector.com



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Special thanks to our Panellists

Thatcham
Research



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Thank you for joining us.



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