

Level 2 Apprenticeship Framework

Vehicle Sales

The content of this framework has been agreed between the Department for Employment & Learning Northern Ireland (DELNI) & The Institute of the Motor Industry (IMI). This is the only Level 2 training in this skill acceptable for the receipt of ApprenticeshipsNI funding.

1.0 GENERAL

This framework specifies the standards and the criteria for the delivery of a Level 2 Apprenticeship framework to achieve qualified status within the Automotive Retail Industry. Successful completion of the framework will lead to the award of either a Competency based (VCQ) and a Knowledge and Skills based (VRQ) qualification at Level 2 or a Combined Competency and Knowledge based qualification (if applicable) at Level 2, Essential Skills Certificate(s) and recognition as a qualified individual within the Automotive Retail Industry.

2.0 PROVISION CONTENT

The Provision shall comprise of three/four main elements to be delivered in an integrated manner, not isolated subjects. Achievement of either the Competency based (VCQ) and Knowledge and Skills based (VRQ) qualification at Level 2 or the Combined Competency and Knowledge based qualification at Level 2 (if applicable) will be demonstrated by possession of Awarding Organisation certificates.

The route available within this Apprenticeship is listed below:

Route 1 – Vehicle Sales

Competency Based (VCQ) Qualifications		Knowledge and Skills Based (VRQ) Qualifications
IMIAL Level 2 Diploma in Vehicle Sales - 600/0265/7	AND	IMIAL Level 2 Diploma in Vehicle Sales Principles - 600/0125/2
OR		OR
Edexcel Level 2 Diploma in Vehicle Sales Competence - 600/3554/7		Edexcel BTEC Level 2 Diploma in Vehicle Sales Principles - 600/3551/1

3.0 MANDATORY ESSENTIAL SKILLS (Level 1)

Essential Skills:

Application of Number - Level 1 (for all pathways)

Communication - Level 1 (for all pathways)

Information and Communication Technology - Level 1 (for all pathways bar Automotive Glazing and Windscreen Repair)

4.0 RELATED KNOWLEDGE

All routes must include mandatory induction. Employee Rights and Responsibilities must be covered and explained during the induction period.

5.0 RESPONSIBILITIES

It is the responsibility of the supplier to ensure that the requirements of this framework are delivered in accordance with ApprenticeshipsNI Operational Guidelines.

The Participant must be employed from day one

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Further information may be obtained from
either organisation

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