

Level 3 Apprenticeship Framework

Vehicle Sales

Framework No. 361 Issue 6: 10/18

The content of this framework has been agreed between the Department for the Economy and The Institute of the Motor Industry (IMI). This is the only Level 3 training in this skill acceptable for the receipt of ApprenticeshipsNI funding.

1. **General**

This framework specifies the standards and the criteria for the delivery of a Level 3 Apprenticeship framework to achieve qualified status within theAutomotive Retail Industry. Successful completion of the framework will lead to the award of a VCQ Qualification at Level 3, a VRQ qualification at Level 3, essential Skills Certificate(s) and recognition as a qualified person within the industry sector.

1. **PROVISION CONTENT**

The Provision shall comprise of four main elements to be delivered in an integrated manner, not isolated subjects. Achievement of the VCQ qualification at Level 3 and the relevant VRQ qualification at Level 3 will be demonstrated by possession of Awarding Organisation certificates. The route available is listed below:

|  |  |  |
| --- | --- | --- |
| **Route –** **Vehicle Sales** | | |
| **Competency Based (VCQ) Qualification** |  | **Knowledge and Skills Based (VRQ) Qualification** |
| IMI Level 3 Diploma in Vehicle Sales - 600/0316/9  **OR**  City & Guilds Level 3 Diploma In Vehicle Sales Competence - 601/4685/0 | **AND** | IMI Level 3 Diploma in Vehicle Sales Principles - 600/0176/8  **OR**  City & Guilds Level 3 Diploma In Vehicle Sales Principles - 601/4687/4 |

1. **mandatory essential Skills**

**Essential Skills:** Application of Number – Level 2

Communication – Level 2

Information and Communication Technology – Level 1

1. **RELATED KNOWLEDGE**

The route must include mandatory induction. Employee rights and responsibilities must be covered and explained during the induction period.

**5.0 RESPONSIBILITIES**

It is the responsibility of the supplier to ensure that the requirements of this framework are delivered in accordance with ApprenticeshipsNI Operational Guidelines.

**The Participant must be employed from day one**

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Further information may be obtained from either organisation

**Framework No.**

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